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# Proposal Evaluation
## Airfield Runway Materials, Services, and Related Solutions RFP #080426

| | Possible Points | Aerogreen Solutions, LLC | American Road Maintenance | Arcadis U.S., Inc. | Concorde Services Inc. | Crown USA Inc. | Ennis Flint Inc. | General Atomics International Services Corp. | Groeneveld-Beka USA Inc. | Hi-Lite Airfield Services, LLC |
|---|---|---|---|---|---|---|---|---|---|---|
| **Conformance to RFP Requirements** | **Pass/Fail** | Pass | Pass | Pass | | Pass | Pass | Pass | | Pass |
| **Financial Viability and Marketplace Success** | **50** | 39 | 36 | 43 | | 35 | 42 | 35 | | 42 |
| **Ability to Sell and Deliver Solutions** | **150** | 114 | 116 | 127 | | 110 | 121 | 121 | | 132 |
| **Marketing Plan** | **100** | 84 | 83 | 87 | | 71 | 76 | 73 | | 89 |
| **Value Added Attributes** | **100** | 82 | 75 | 82 | | 77 | 82 | 82 | | 87 |
| **Pricing** | **400** | 335 | 335 | 327 | | 308 | 323 | 318 | | 332 |
| **Depth and Breadth of Offered Solutions** | **200** | 152 | 140 | 159 | | 155 | 153 | 150 | | 163 |
| **Total Points** | **1,000** | **806** | **785** | **825** | | **756** | **797** | **779** | | **845** |
| **Rank Order** | | 4 | 8 | 2 | | 12 | 5 | 10 | | 1 |

| | Possible Points | Nachurs Alpine Solutions, LLC | NV5 Global, Inc. | Onterris Treatment Technologies, Inc. | Parsons Transportation Group | Roberts Traffic Marking LLC | Sherwin Industries Inc. |
|---|---|---|---|---|---|---|---|
| **Conformance to RFP Requirements** | **Pass/Fail** | Pass | Pass | Pass | Pass | Pass | Pass |
| **Financial Viability and Marketplace Success** | **50** | 40 | 37 | 38 | 42 | 37 | 39 |
| **Ability to Sell and Deliver Solutions** | **150** | 124 | 118 | 116 | 120 | 118 | 124 |
| **Marketing Plan** | **100** | 79 | 73 | 76 | 72 | 75 | 73 |
| **Value Added Attributes** | **100** | 85 | 85 | 80 | 82 | 75 | 76 |
| **Pricing** | **400** | 307 | 292 | 290 | 323 | 337 | 338 |
| **Depth and Breadth of Offered Solutions** | **200** | 147 | 148 | 158 | 152 | 150 | 165 |
| **Total Points** | **1,000** | **782** | **753** | **758** | **791** | **792** | **815** |
| **Rank Order** | | 9 | 13 | 11 | 7 | 6 | 3 |

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